



## Gateway TelNet Launches SaaS Alerting Technology to Manage Common Business Applications

*Leading Managed Technology Services  
Provider Invests in Advanced  
Cybersecurity Tools*

VAN NUYS, CA – September 29, 2021 - Gateway TelNet, a leading managed technology services provider (MTSP), has increased their investments in an advanced cybersecurity technology to create additional layers of protection for their customers. Gateway TelNet is deploying a SaaS (Software-as-a-Service) alert technology to help its customers monitor, protect and manage their employees access on widely-used business applications like G Suite, Salesforce, Slack, Dropbox, Office 365 and Box. Gateway TelNet's new SaaS alert technology monitors upwards of 35 different types of applications and gives SMBs real-time alerts and reporting capacities. Additionally, it automatically responds to issues which require attention before the customer has initiated any action.

“We're excited to deploy this technology because it empowers our customers to immediately be notified of any issues so that they can be rectified, immediately,” said Jerry Hilecher, President of Gateway TelNet. We've all heard about the acceleration of ransomware attacks in the news lately, the real problem behind any breach, is not knowing the extent of the breach for a long period of time. With this technology, our customers will know instantaneously if a breach has been attempted as we thwart attacks on their behalf.”

While technologies like G Suite, Salesforce, Slack, Dropbox, Office 365 or Box have become ubiquitous in the modern workplace, they unfortunately expose networks to certain

vulnerabilities which can be prevented. While Gateway TelNet's particular technology monitors and alerts SMBs on up to 35 different types of cyberattack methods, many businesses are undereducated as to the 6 most common attacks.

**1. Brute Force Attacks** - this is when cybercriminals use automation and scripts to guess passwords. Typical brute force attacks make a few hundred guesses every second which take advantage of simple passwords which use common expressions like 'user123' or 'password1,' and can be cracked in minutes.

**2. Logins From Unauthorized Countries** - these types of breaches can be spotted through various indicators such as: a VPN connection from an unknown device or anonymous proxy, an abnormal amount of data uploaded during a VPN session, an increase of company-related data files accessed, multi-factor authentication (MFA) from a new device, or too many failed VPN logins.

**3. Outdated File Shares From OneDrive/Google Drive/Dropbox/Etc. (Orphaned Links)** - these occur when attackers overtake expired, stale, and invalid external links on credible websites, portals, or applications so that they can repurpose them for fraudulent activities.

**4. Data Exfiltration** - this is when any malicious actor targets, copies, and transfers sensitive data outside out of a company's network, which can often be used to extract a ransom or be offered to a competitor for a bribe.

**5. Confidential Files Viewed** - when businesses are immediately notified as to which users are accessing confidential. A telltale sign that a cyber

attacker is poking around in a network that they shouldn't be meddling in, is when confidential files are being viewed frequently.

**6. Security Group and Policy Changes** - this is often a means to make it easier for a hacker to break in and cause a deeper extent of damage to a business or organization, yet SaaS alert technology can be configured to send off an alert to ensure that the company is in control of any changes being made to the security group.

“While there are many more types of attacks which can be rectified with various levels of complexity, these SaaS alerts can add a much-needed layer of security for any organization,” added Mr. Hilecher. “However, as cybercriminals continue to innovate, so must the technology that we leverage to protect our customers.”

### **ABOUT GATEWAY TELNET**

Gateway Telnet Inc. is Southern California's leader in introducing communications technology to the business environment. Even in a difficult economy, Gateway Telnet has found Return on Investment opportunities to allow businesses to increase technology and increase their competitive advantage in the marketplace all at a cash neutral position.

Partnering with TAG National and its 110 affiliates, Gateway Telnet has the unique capability of installing and servicing a variety of cutting edge communications technologies anywhere in the United States while maintaining the finest service program in the marketplace.

For more information on Gateway  
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