



Gateway TelNet Deploys Technology for Los Angeles Football Club

*Leaders in Unified Communications
Brings Futuristic Technology to
New Professional Soccer Team*

VAN NUYS, CA — May 2, 2016— Gateway TelNet, a leading provider of unified communications, announced today, that they successfully deployed a sophisticated technology installation for Los Angeles Football Club (L AFC), the second professional soccer team in Los Angeles. The deployment equipped their staff with powerful communications infrastructure to support the organization through their launch and expected growth in the coming years. The L AFC is a new and promising soccer team that competes in Major League Soccer (MLS) against teams like the Los Angeles Galaxy. Gateway TelNet saw this as an opportunity to leverage the power of futuristic technology to support an organization that will undoubtedly become a cultural center point of the city that Gateway TelNet is so proud to serve.

The biggest challenge facing L AFC was that they needed a unified communications system installed *fast*. With only five weeks to spare before they opened the phone lines for

season ticket sales, the pressure was on Gateway to deliver. Given that the typical installation of this scale takes at least two and a half months to complete, Gateway leveraged tons of resources to make it happen. Gateway collaborated with suppliers, manufacturers, creative financiers and also placed heavy demands on staff to exceed L AFC's expectations.

"On the day we went live, we had staff at their offices and I oversaw the installation, personally," stated Jerry Hilecher, President of Gateway TelNet. "Whether that meant working over the holidays, or showing up at 6am on launch day, we were committed to doing whatever it took to get the job done. There was no room for error, as any missed calls would mean missed opportunities, potentially costing L AFC hundreds of thousands of dollars in lost ticket sales. Our team performed extremely well under pressure and I couldn't be happier with the results we achieved. L AFC had a very successful launch and I continue to be blown away by the talent of our employees to achieve our clients' strategic objectives through our technology deployments. We look forward

to keeping this relationship strong, as L AFC continues to make a positive contribution towards the community we're proud to be part of."

Upon further investigation, this high caliber of performance is par for the course for Gateway TelNet. "This is exactly why we hold Gateway TelNet in such a high regard," stated Dale Stein, Co-founder of Technology Assurance Group (TAG), a best practices organization collectively representing \$350M in products and services in the unified communications industry. Gateway TelNet is a member who makes a substantial financial commitment to be part of this elite group. "This is exactly what separates the *good* companies in our industry, from the truly *great*. When we see companies like Gateway, who proactively take responsibility for their customers' profitability, they take their customer experience to a whole new level. At the end of the day, the point of any technology deployment is to give their customer a competitive advantage or increase their profitability. Gateway clearly achieved both of these aims on this installation and it's no wonder that

prestigious enterprises regularly interact with such an exemplary provider.”

Gateway TelNet is a provider of enterprise-grade unified communications systems for elite organizations. For more information please visit <http://www.gatewaytelnet.com> or call 818-779-3200.

ABOUT GATEWAY TELNET

Gateway TelNet has over 70 years of experience in the telephone industry and is comprised of a broad range of qualified professionals who bring years of experience in sales, training, customer service, technical support, and installation of voice and data. Gateway TelNet was founded in

the year 1999 with the intent to assist the business world in filling the needs towards the convergence of voice and data.

The Gateway TelNet family is committed to establishing and maintaining a dynamic partnership with every customer. Extensive technology and service expertise allows our team to develop an understanding of each customer's unique telecommunications requirements and to respond to those requirements quickly and effectively. Operating as a team, our technicians are always in contact utilizing the very “Unified Messaging and Mobility solutions that we are so proud to represent.”

Our headquarters is located in Van Nuys, California. Our

services and products include business telephone systems, Managed IT Services, voice mail, computer-telephony integration, and call accounting systems. Gateway TelNet can provide complete design, installation, maintenance, and technical support for a variety of voice and data solutions.

Rest assured, a decision to join Gateway TelNet insures that you are working with the best. Over the years, we have grown by providing a family atmosphere where the customer is given competitive pricing, knows our friendly employees, and receives exceptional service with a smile. We look forward to working with you and your team to exceed all of your telecommunication needs.