

Hardware	Retail	Partner Price - Our Cost	Discount From Retail	Commission on Direct Sales
Phones <i>(Note: Commissions on phones are not recurring and apply only to direct sales)</i>				
Polycom SoundPoint IP331	\$149.99	\$104.91	30%	\$45.08
Polycom SoundPoint IP430	\$179.99	\$138.74	23%	\$41.25
Polycom SoundPoint IP450HD	\$241.99	\$189.47	22%	\$52.52
Polycom SoundPoint IP550HD	\$279.99	\$212.02	24%	\$67.97
Polycom SoundPoint IP650HD	\$324.99	\$257.12	21%	\$67.87
Polycom SoundPoint IP4000 Conference	\$807.99	\$646.11	20%	\$161.88
Cisco WIP310 Wireless-G	\$279.00	\$204.24	27%	\$74.76
ATA <i>(Note: Commissions on ATA devices are not recurring and apply only to direct sales)</i>				
Linksys SPA-2102 (ATA)	\$79.95	\$68.35	15%	\$11.60
Linksys SPA-3102 (ATA)	\$89.99	\$72.88	19%	\$17.11
Wireless Headsets <i>(Note: Commissions on wireless headsets are not recurring and apply only to direct sales)</i>				
Jabra GN 9350 (350 ft.)	\$329.99	\$205.41	38%	\$124.58
Jabra Polycom EHS Adapter	\$39.99	\$21.08	47%	\$18.91
Voyager 500A (base station for bluetooth)	\$175.69	\$140.55	20%	\$35.14

Service	Retail	20% Commission - Direct Sales	10% Commission - 2nd Tier	3% Commission - 3rd Tier
One Time Charges <i>(Note: Commissions on Activation and RespOrg fees are not recurring)</i>				
Activation Fee / Device	100% Commission <i>(Direct Sales Only; fee is set by partner and may vary between accounts, but must be equal for all devices in each account.)</i>			
Toll Free Number Transfer	\$30.00 / Toll Free Number	\$6.00 / Toll Free Number	\$3.00 / Toll Free Number	\$0.90 / Toll Free Number
Local Number Transfer	FREE	-	-	-
FreecomIQ Per Line/Device Pricing <i>(Includes: Local DID, Voicemail Box, Unlimited Incoming Calls)</i>				
Fixed Line	\$44.00 / Mo.	\$8.80 / Mo.	\$4.40 / Mo.	\$1.32 / Mo.
Overflow Protection	\$49.00 / Mo.	\$9.80 / Mo.	\$4.90 / Mo.	\$1.47 / Mo.
<i>(If number of lines selected are exceeded, caller hears a busy signal unless they have overflow protection. Overflow lines are not charged unless used.)</i>				
Monthly Access Fee	\$14.00 / Device / Mo.	\$2.80 / Device / Mo.	\$1.40 / Device / Mo.	\$0.42 / Device / Mo.
Additional Lines				
Add'l Local Number	\$10.00 / Mo.	\$2.00 / Mo.	\$1.00 / Mo.	\$0.30 / Mo.
Local Dedicated Fax	\$10.00 / Mo.	\$2.00 / Mo.	\$1.00 / Mo.	\$0.30 / Mo.

Call Charges	Price Per Minute	20% Commission-Direct Sales	10% Commission - 2nd Tier	3% Commission - 3rd Tier
Incoming Calls, Caller Dials Local Number				
Incoming Only, No Call Forwarding	FREE	-	-	-
Forwarded to VoIP	FREE	-	-	-
Forwarded to US, Canada, PR, USVI	FREE	-	-	-
Forwarded Internationally	International Rate	Varies	Varies	Varies
Incoming Calls, Caller Dials Toll Free Number				
Incoming Only, No Call Forwarding	5.5¢ / Min.	1.1¢ / Min.	0.55¢ / Min.	0.165¢ / Min.
Forwarded to VoIP	5.5¢ / Min.	1.1¢ / Min.	0.55¢ / Min.	0.165¢ / Min.
Forwarded to US, Canada, PR, USVI	5.5¢ / Min.	1.1¢ / Min.	0.55¢ / Min.	0.165¢ / Min.
Forwarded Internationally	5.5¢ / Min. + Int'l Rate	Varies	Varies	Varies
Outgoing Calls				
VoIP	FREE	-	-	-
Toll Free	FREE	-	-	-
Local	FREE	-	-	-
Domestic LD (US, Canada, PR, USVI)	FREE	-	-	-
International	International Rate	Varies	Varies	Varies
FreedomIQ Automated Outbound Calls <i>(Note: This includes the Call Back and Fax on Demand features, as well as any Netcalls (e.g. "Have System Call Me to Record"))</i>				
VoIP	FREE	-	-	-
Toll Free	FREE	-	-	-
US, Canada, PR, USVI	FREE	-	-	-
International	International Rate	Varies	Varies	Varies